

Why Do Business With Stewart Technology Group LLC?



**573-303-5894 | www.StewartTechGroup.com
2101 West Broadway, Suite 103 PMB210, Columbia, MO 65203**

Introduction to Stewart Technology Group LLC.

From: Dan Stewart, CEO
Stewart Technology Group LLC.

Dear Colleague,

Running and growing a business can be one of the most rewarding things you do in life...it can also be one of the most frustrating and challenging accomplishments you embark upon. As a small business owner myself, I understand that you need solutions that enable you to run your business the way you want without putting a strain on your two most valuable resources – time and money. That is why I started Stewart Technology Group LLC.

Our entire focus is on helping small and mid-sized business owners eliminate time-consuming technology headaches so they can completely focus on growing their business without distraction.

We can show you how to automate a number of business processes that will free up company resources and manpower. We know how to use technology to improve the communication with your customers, save money on internet and phone bill costs, and help you level the playing field against your biggest competitors. We also understand that you do not have a king's ransom to spend on making all this happen and that is why so many small to mid-size business owner's use our services.

Before you consider partnering with us, I would like to highlight the three biggest things that set us apart from all other technical support companies:

- 1.** I realize the reason we are in business is to serve our clients: and will do whatever it takes to customize our solutions to meet your specific needs. We will treat you as though you are our biggest client, and we will go out of our way to serve you.
- 2.** We guarantee 1-hour response time to your computer emergencies to minimize down-time; even on weekends – so you will not have to worry about finding us when you need us.
- 3.** We guarantee all projects will be completed on time and on a fixed quote budget. That way you will not have to worry about hidden costs, going over budget, or missed deadlines. We also guarantee your complete satisfaction on every service call or it is free.

Finally, I want to thank you for the trust and confidence you have shown in us so far and will make sure you are not disappointed in any way when you decide to hire us as your outsourced IT partner.

Good Networking,



Dan Stewart, CEO
Stewart Technology Group LLC.

Dan Stewart, IT Solutions Provider for Small to Medium Sized Business

My Mission:

To help and educate small business owners on how to use technology to become more efficient and productive in their day-to-day operations, to provide outstanding support necessary to keep their network and computers running at optimal performance. And to keep their business data safe and secure from hackers and acts of mother nature.

Why Does Dan Stewart Work with Small Businesses and Not the Big Guys?

In many ways, it is easier to work with a larger business that is already established and has deep pockets for cutting edge technology. And, while I could (and have) consulted and have been employed with larger companies, I have chosen to work with small businesses and startups for three main reasons:

First, I find many big companies frustrating to work with. It is next to impossible to get anything implemented because of all the politics and red tape. Everything is a committee decision that only serves to stall action and water down ideas. Plus, there is a lot of "schmoozing" that goes on just to gain entrance with larger businesses. To gain personal advantage with idle conversation is not my specialty and not what my business is about. I stand on results alone. Small business owners are interested in quality and efficiency.

Second, I enjoy the challenge of working with small businesses. I have spent a great deal of my life building from the ground up; this requires creativity, confidence and smart strategies coupled with hard work.

Third (and probably most important), I love helping businesses who are frustrated and have been exploited by their previous IT providers. When a client comes to me with a story about how I have helped them finally reach a level of trust so they can get rid of all paper files and file cabinets, or that I have helped them use technology to increase their bottom line, I am totally fulfilled. This gives me far more personal gratification of helping a multi-million-dollar company with their technology.

My Business Soul:

- To always give my clients products and services that exceeds their expectations.
- To earn the trust and respect of my clients through kept promises and honesty.
- To proactively contribute to not only my clients' financial success, but also their emotional, physical, and spiritual well-being.
- To make a positive contribution in some small way to every person I have the opportunity to meet.

Who is Dan Stewart And Why Are Small Businesses Seeking Out His IT Solutions?



Dan Stewart is an independent IT consultant, technology educator who specializes in highly effective technology strategies for small to medium businesses. Dan has over 32 years' experience in the Information Technology Industry covering the engineering, manufacturing, retail, and business services sectors. His in-depth knowledge comes from hands on experience working for WSP (Parsons Brinckerhoff) a multi-million-dollar engineering firm, as an IT manager, East Central College as an adjunct professor (13 years), and an independent IT outsourced IT professional to several small businesses.

In 2020, Dan became the founder and CEO of Stewart Technology Group LLC. (STG). Several small businesses have engaged in STG IT Services. Dan was an army brat and grew up around the globe, his family settled in Kansas and he grew up with good Midwest work ethics. His father instilled in him a work ethic of doing it right the first time ***"... if you don't have time to do it right the first time, you don't have time to do it over..."***

His passion is educating and helping the small business owners focus on running their business. Not spending time worrying about their technology.

Dan holds an MCSE (Microsoft Certified Systems Engineer) and an MSP (Microsoft System Professional) as well as ITIL3 certified. Dan has been a technical editor for several AutoDesk publications and works with non-profits supporting and building their websites.

Dan can be reached at **573-673-6005**.

The 10 Most Important Reasons Why You Should Choose Stewart Technology LLC, to Support Your Computer Network

- 1. We provide flat rate project pricing.** Unlike other computer support companies that give you an estimate with an hourly rate for “unexpected circumstances,” we will give you one flat rate for a project and guarantee to deliver your solutions without charging a penny more. This gives you peace of mind knowing you will not end up with a bill 2 or 3 times more than you anticipated or getting hit with hidden charges or extra hours.
- 2. We GUARANTEE 1-hour response time or less to network emergencies.** When your computer network goes down in the middle of a busy workday, you need it fixed immediately so your employees are not sitting around taking a \$10,000 coffee break waiting for their computers to come back online. We also offer remote monitoring 24 hours a day 7 days a week to prevent problems before they interfere with your business.
- 3. We schedule system maintenance and upgrades after normal business hours to save you thousands of dollars in lost productivity.** System upgrades, fixes, and installations can bring down your computer network for several hours. For your convenience, we will schedule our technicians to perform this work after hours so there is minimal interruption to your normal business activities.
- 4. Our technicians are seasoned, qualified, professionals with years of real-world experience.** Our team has over 50 years of collective real-world experience and technical knowledge. We believe you should personally know and trust the technicians working with your most valuable company asset... YOUR DATA.
- 5. US Based Help Desk.** Help Desk’s should be, well, helpful! No doubt that dealing with translation or heavy accents slows down fixing your problem. If you use our help desk service, I guarantee you will be happy with the results. Spending time on the phone repeating yourself or asking the person on the other end to clarify what they said, just costs you time and money.
- 6. Our “geeks” have personality.** They will not try to keep you in the dark or dazzle you with acronyms. We will answer every question you have in plain English and make sure you understand what options you have available so you can make decision based on your priorities and budget – not just because we say so.

- 7. We are the technical support company that offers a no-risk, 100% money back guarantee.** Hire us to come on-site and put an end to your most challenging computer problems. If after our first visit you are not happy with our technicians of the work we perform, you will not be charged. No risk, no hassle. We also have a “fix it right the first time” guarantee. If we do not completely solve your problem on our first attempt, our second attempt is free. No other technical support company will stand behind their work the way we do at STG.
- 8. We are big enough to handle any computer job, and small enough to still provide you the individual attention you deserve.** Whether it is building a new network from the ground up or helping you figure out why you are getting an error message when you open a document, you can count on us to help. As a client, you will have a dedicated senior technician, a team of back-up support technicians to ensure you get the highest level of support. You can also count on me, the owner, to get involved with your project to make sure you are getting the best solutions and highest service possible.
- 9. We GUARANTEE to provide you with the most cost-effective solution to your problem.** As a business owner myself, I understand the importance of keeping overhead costs to a minimum. That is why I require that all our technicians be trained to find the least expensive solution to your problem without sacrificing quality. We never charge clients for expensive upgrades, hardware, and solutions that are not 100% necessary.
- 10. We have you covered.** For your peace of mind, we carry the following coverages.
Certificate of coverage available upon request.
 - Errors & Omissions Insurance
 - General Business Liability Insurance

Hear What Our Customers Have to Say



Eliminates Headaches

Stewart Technology has revolutionized our operations by eliminating day-to-day network management headaches. Their rapid response time exceeds any other IT firm we've worked with. Plus, they're committed to minimizing costs for our company. If you're tired of slow responses and unexpected IT costs, make the switch to Stewart Technology. They're the partner you need to take your business to the next level.



Toni Penn | Operations Manager | Choose Life Marketing



I Feel Safer And Worth The Investment

Choosing Stewart Technology Group has been a game-changer! Their diligent oversight brings unparalleled peace of mind, especially after facing online hacking. They break down solutions in plain language, empowering informed decisions without tech jargon. Despite seeming like a splurge, the incomparable value received from STG is undeniable. Trust me, the peace of mind alone is worth every penny. Don't hesitate – it's a worthwhile investment!



Dr. Beth Hussey, DVM | Owner | Horton Animal Hospital



NO Geek Speak

Dan and his team have been a game-changer for us. They handle our IT needs seamlessly, acting as a bridge with Cornerstone and translating complex issues into plain language. Partnering with them was the best decision I made; I no longer worry about computer problems because I trust them to keep us operational. Their proactive approach allows us to focus on patient care without interruption.



Dr. Susan Szczepanski, DVM | Owner | Forum Animal Hospital

You Are Protected by Our 100% “Fix It Right the First Time” Guarantee

We guarantee to provide solutions that enable you to run your business without straining YOUR valuable resources. We strive to eliminate the time-consuming technical problems which affect your employee's and ultimately the bottom line.

We guarantee you will see a significant drop in the number of problems you experience and a dramatic improvement in the speed, performance, and reliability of your systems. We will make sure everything pertaining to your network is handled so you do not have to worry about it.

We stand by our guarantee. As a business owner, you already have enough to worry about. If you are not completely head-over-heels thrilled with our service, I insist you get a full, prompt, no-questions asked refund. No hassle, No problems, No payment. That is our guarantee to YOU!

